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Case: 1-12-CV-225222

8 SUPERIOR COURT OF THE STATE OF CALIFORNIA

9 COUNTY OF SANTA CLARA

10 HERBERT FRANCL, Individually and on)
11 Behalf of All Others Similarly Situated,)

12 Plaintiff,)

13 vs.)

14 ARIBA, INC.,)
SAP AMERICA, INC.,)
15 ROBERT M. CALDERONI,)
HARRIET EDELMAN,)
16 ROBERT D. JOHNSON,)
RICHARD A. KASHNOW,)
17 ROBERT E. KNOWLING, JR.,)
THOMAS F. MONAHAN,)
18 KARL E. NEWKIRK,)
RICHARD F. WALLMAN and)
19 DOES 1-25, inclusive,)

20 Defendants.)

VIA FAX

Case No. **112CV225222**

CLASS ACTION

COMPLAINT FOR BREACHES OF
FIDUCIARY DUTY AND VIOLATIONS OF
STATE LAW

BY FAX

1 Plaintiff, by his attorneys, alleges as follows:

2 **SUMMARY OF THE ACTION**

3 1. This is a stockholder class action brought on behalf of the holders of Ariba, Inc. ("Ariba"
4 or the "Company") common stock against SAP America, Inc. ("SAP"), Ariba, and the Company's
5 Board of Directors (the "Board") for breaches of fiduciary duty and/or other violations of state law
6 arising out of defendants' efforts to complete the sale of Ariba to SAP pursuant to an unfair process and
7 for an unfair price (the "Proposed Acquisition"). In pursuing the unlawful plan to sell Ariba to SAP,
8 each of the defendants violated applicable law by directly breaching and/or aiding and abetting the other
9 defendants' breaches of their fiduciary duties of loyalty, due care, candor, independence, good faith and
10 fair dealing.

11 2. Ariba is the world's business commerce network. Ariba combines cloud-based
12 applications with the world's largest web-based trading community to help companies discover and
13 collaborate with a global network of partners. Using the Ariba network, businesses of all sizes can
14 connect to their trading partners anywhere, at any time from any application or device to buy, sell, and
15 manage their cash more efficiently and effectively than ever before. Over 730,000 companies around
16 the world use the Ariba network to simplify inter-enterprise commerce and enhance the results that they
17 deliver.

18 3. Ariba is an industry leader in cloud computing and SAP hopes to acquire its highly
19 valuable Networked Enterprise going forward, to the detriment of Ariba's public shareholders. Demand
20 for cloud-based software is rising rapidly because the approach allows companies to start using new
21 programs faster and at a lower cost than traditional products that are installed at a customer's own data
22 center.

23 4. On May 22, 2010, SAP and Ariba entered into an Agreement and Plan of Merger (the
24 "Merger Agreement") pursuant to which SAP will acquire Ariba and will operate it as a wholly owned
25 subsidiary of SAP, for a mere \$45 per share in cash.

26 5. The \$45 per share price significantly undervalues Ariba. The Company has seen
27 substantial recent growth. Its share price has skyrocketed from \$22.12 on August 19, 2011 to \$39.70 on
28 May 7, 2012. On April 26, 2012, Ariba reported for its second quarter ended March 31, 2012,

1 subscription revenue of \$89.2 million, up 32% year-over-year, network revenue of \$45.4 million, up
2 59% year-over-year, total revenue of \$131.5 million, up 21% year-over-year, and non-GAAP earnings
3 per share ("EPS") of \$0.25 from continuing operations, up 34% year-over-year. Commenting on these
4 results, defendant, Board member and Ariba Chairman and CEO, Robert M. Calderoni ("Calderoni"),
5 stated that, "[a]s evidenced by our strong quarterly results, Ariba continues to perform at a high
6 level We are executing our strategy, bringing to market new innovations and strategic partnerships
7 that will make it even easier for buyers and sellers to connect and collaborate more efficiently. The
8 combination of these factors is strengthening Ariba's position as the leader of the Networked
9 Enterprise."

10 6. Ariba's earnings before interest, taxes, depreciation, and amortization ("EBITDA") is
11 projected to more than quadruple to \$125 million in the 12 months through September 2012, according
12 to analyst estimates compiled by *Bloomberg*. As a result, at least one analyst set a price target for Ariba
13 stock at \$50.00 per share.

14 7. With Ariba, SAP is now the leading aggressor in cloud M&A. However, its \$45 per
15 share offer represents just a 20% premium to Ariba's May 21, 2012 closing price. In December 2011,
16 SAP acquired SuccessFactors, another cloud-computing business, but paid a much higher 52%
17 premium.

18 8. While Ariba's shareholders are being cut out of the picture, the Company's management
19 is staying on board for the long term. Once the acquisition is finalized, Ariba will operate as a wholly
20 owned subsidiary of SAP. Upon consummation of the deal, Ariba's existing management team will
21 continue to lead Ariba, which will operate as an independent business under the name "Ariba, an SAP
22 company." Moreover, the SAP Executive Board intends to nominate defendant Calderoni to the SAP
23 Global Managing Board after the close of the transaction. Thus, in being retained by SAP, Ariba's
24 management gets the best of both worlds: they can cash out their equity holdings and remain in their
25 current positions without being subject to the hassles and filing requirements of running a publicly
26 traded company.

27
28

1 9. In the Merger Agreement, the Board created a playing field that is tilted in favor of SAP
2 by agreeing to at least three provisions in derogation of their fiduciary duties to Ariba's shareholders,
3 including:

- 4 • a "No Shop" provision that requires Ariba to discontinue any discussions with all other
5 potential acquirers and forbids Ariba from entering into new discussions, thus
6 precluding the Board from engaging in a fair process to sell the Company by seeking out
7 the best possible price for Ariba's shareholders as their fiduciary duties require;
- 8 • a "Matching Rights" provision that requires Ariba to give SAP full information about
9 competing acquisition proposals within 24 hours and then allows SAP four days to
10 match any competing proposal, thus discouraging competing proposals; and
- 11 • a "Termination Fee" provision whereby Ariba has agreed to pay SAP a staggering
12 \$150,000,000 in the event Ariba receives a higher offer for its shareholders, despite the
13 no shop provision.

14 10. Acting on their own self-interest, defendants utilized a defective sales process that was
15 not designed to maximize shareholder value or protect the interests of Ariba shareholders, but rather
16 was designed to divert the Company's valuable assets to SAP. Each of the defendants has breached
17 their fiduciary duties of loyalty, due care, independence, candor, good faith and fair dealing, and/or has
18 aided and abetted such breaches. Rather than acting in the best interests of the Company's
19 shareholders, defendants spent substantial effort tailoring the structural terms of the Proposed
20 Acquisition to aggrandize their own personal interests and to meet the specific needs of SAP, which
21 efforts will eliminate the majority of the equity interest of Ariba's shareholders.

22 11. In essence, the Proposed Acquisition is the product of a hopelessly flawed process that
23 was designed to ensure the merger of Ariba and SAP, on terms preferential to SAP and defendants, and
24 detrimental to plaintiff and Ariba's shareholders. Plaintiff seeks to enjoin the Proposed Acquisition.

25 **JURISDICTION AND VENUE**

26 12. This Court has jurisdiction over the cause of action asserted herein pursuant to the
27 California Constitution, art. VI, §10, because this case is a cause not given by statute to other trial
28 courts.

 13. This Court has jurisdiction over Ariba because Ariba is a citizen of California and
Delaware as it is incorporated in Delaware and has its principal place of business at 910 Hermosa Court,
Sunnyvale, California. This action is not removable.

1 14. Venue is proper in this Court because the conduct at issue took place and had an effect in
2 this County.

3 **PARTIES**

4 15. Plaintiff Herbert Francl is, and at all times relevant hereto was, a shareholder of Ariba.

5 16. Defendant Ariba is a Delaware corporation, headquartered in Sunnyvale, California.
6 Ariba is sued as an aider and abettor herein.

7 17. Defendant SAP is a Delaware corporation. SAP is sued as an aider and abettor herein.

8 18. Defendant Calderoni is the Chairman and CEO of Ariba and is and at all relevant times
9 has been a member of the Board.

10 19. Defendant Harriet Edelman is and at all relevant times has been a member of the Board.

11 20. Defendant Robert D. Johnson is and at all relevant times has been a member of the
12 Board.

13 21. Defendant Richard A. Kashnow is and at all relevant times has been a member of the
14 Board.

15 22. Defendant Robert E. Knowling, Jr., is and at all relevant times has been a member of the
16 Board.

17 23. Defendant Thomas F. Monahan is and at all relevant times has been a member of the
18 Board.

19 24. Defendant Karl E. Newkirk is and at all relevant times has been a member of the Board.

20 25. Defendant Richard F. Wallman is and at all relevant times has been a member of the
21 Board.

22 26. The defendants named above in ¶¶18-25 are sometimes collectively referred to herein as
23 the "Individual Defendants."

24 27. The true names and capacities of defendants sued herein under California Code of Civil
25 Procedure §474 as Does 1 through 25, inclusive, are presently not known to plaintiff, who therefore
26 sues these defendants by such fictitious names. Plaintiff will seek to amend this Complaint and include
27 these Doe defendants' true names and capacities when they are ascertained. Each of the fictitiously
28

1 named defendants is responsible in some manner for the conduct alleged herein and for the injuries
2 suffered by the Class.

3 **CLASS ACTION ALLEGATIONS**

4 28. Plaintiff brings this action individually and as a class action pursuant to California Code
5 of Civil Procedure §382 on behalf of all holders of Ariba stock who are being and will be harmed by
6 defendants' actions described below (the "Class"). Excluded from the Class are defendants herein and
7 any person, firm, trust, corporation, or other entity related to or affiliated with any defendants.

8 29. This action is properly maintainable as a class action.

9 30. The Class is so numerous that joinder of all members is impracticable. According to the
10 Merger Agreement, Ariba had over 100 million shares issued and outstanding as of the close of
11 business on March 31, 2012.

12 31. There are questions of law and fact which are common to the Class and which
13 predominate over questions affecting any individual Class member. The common questions include,
14 *inter alia*, the following:

15 (a) whether the Individual Defendants have breached their fiduciary duties of
16 undivided loyalty, independence, or due care with respect to plaintiff and the other members of the
17 Class in connection with the Proposed Acquisition;

18 (b) whether defendants are engaging in self-dealing in connection with the Proposed
19 Acquisition;

20 (c) whether the Individual Defendants have breached their fiduciary duty to secure
21 and obtain the best value reasonable under the circumstances for the benefit of plaintiff and the other
22 members of the Class in connection with the Proposed Acquisition;

23 (d) whether defendants are unjustly enriching themselves and other insiders or
24 affiliates of Ariba and/or SAP;

25 (e) whether the Individual Defendants have breached any of their other fiduciary
26 duties to plaintiff and the other members of the Class in connection with the Proposed Acquisition,
27 including the duties of good faith, diligence, candor and fair dealing;

28

1 (f) whether the defendants, in bad faith and for improper motives, have impeded or
2 erected barriers to discourage other offers for the Company or its assets;

3 (g) whether the Proposed Acquisition compensation payable to plaintiff and the
4 Class is unfair and inadequate; and

5 (h) whether plaintiff and the other members of the Class would be irreparably
6 harmed were the transactions complained of herein consummated.

7 32. Plaintiff's claims are typical of the claims of the other members of the Class and plaintiff
8 does not have any interests adverse to the Class.

9 33. Plaintiff is an adequate representative of the Class, has retained competent counsel
10 experienced in litigation of this nature, and will fairly and adequately protect the interests of the Class.

11 34. The prosecution of separate actions by individual members of the Class would create a
12 risk of inconsistent or varying adjudications with respect to individual members of the Class which
13 would establish incompatible standards of conduct for the party opposing the Class.

14 35. Plaintiff anticipates that there will be no difficulty in the management of this litigation.
15 A class action is superior to other available methods for the fair and efficient adjudication of this
16 controversy.

17 36. Defendants have acted on grounds generally applicable to the Class with respect to the
18 matters complained of herein, thereby making appropriate the relief sought herein with respect to the
19 Class as a whole.

20 THE PROPOSED ACQUISITION

21 37. Ariba is the leading provider of collaborative business commerce solutions. Ariba
22 combines technology with the world's largest web-based trading community to help companies
23 discover, connect and collaborate with a global network of partners – all in a cloud-based environment.

24 38. Ariba is an industry leader in cloud computing and SAP hopes to acquire its highly
25 valuable Networked Enterprise going forward, to the detriment of Ariba's public shareholders. Demand
26 for cloud-based software is rising rapidly because the approach allows companies to start using new
27 programs faster and at a lower cost than traditional products that are installed at a customer's own data
28 center.

1 39. On May 22, 2012, SAP and Ariba announced that they had entered into the Merger
2 Agreement pursuant to which SAP will acquire Ariba and will operate it as a wholly owned subsidiary
3 of SAP, for a mere \$45 per share in cash. The joint press release stated in pertinent part:

4 **SAP to Expand Cloud Presence with Acquisition of Ariba**

5 **Combination Creates the Business Network of the Future; Provides Open Business
6 Commerce Community and Procurement Solutions in the Cloud; Network to
Benefit from SAP's Flagship In-Memory Platform, SAP HANA**

7 . . . SAP AG and Ariba, Inc. today announced that SAP's subsidiary, SAP
8 America, Inc., has entered into an agreement to acquire Ariba, the leading cloud-based
9 business commerce network, for \$45.00 per share, representing an enterprise value of
10 approximately \$4.3 billion. The acquisition will combine Ariba's successful buyer-seller
collaboration network with SAP's broad customer base and deep business process
expertise to create new models for business-to-business collaboration in the cloud.

11 The Ariba board of directors has unanimously approved the transaction. The per
12 share purchase price represents a 20% premium over the May 21 closing price and a
13 19% premium over the one month volume weighted average price per share. The
14 transaction will be funded from SAP's free cash and a €2.4 billion term loan facility.
The transaction is expected to close in the third quarter of calendar year 2012, subject to
Ariba stockholder approval, clearances by relevant regulatory authorities and other
customary closing conditions. The transaction is expected to be accretive to SAP's non-
IFRS earnings per share in 2013.

15 **Business Network to Drive Growth**

16 With the addition of Ariba, SAP will acquire the leader in cloud-based
17 collaborative business commerce. The acquisition establishes SAP as the leading
18 business network, adding business-to-business collaboration to its existing solutions.
The move positions SAP in a fast-growing segment as buyers and sellers across the
globe connect in new ways through the cloud.

19 SAP's entry into the inter-enterprise business network space significantly
20 expands its growth opportunities and accelerates its momentum in the cloud. Last week,
21 SAP announced the roadmap for its cloud applications business (Software-as-a-Service),
22 focusing on managing customers, suppliers, employees, and financials, in addition to its
23 cloud suite offerings SAP Business ByDesign and SAP Business One. The acquisition
24 will also significantly boost SAP's cloud applications portfolio with the addition of
25 Ariba's leading cloud-based procurement solutions. Headquartered in Sunnyvale,
26 California, Ariba has approximately 2,600 employees. The company is the leader in
cloud-based collaborative commerce applications and the second-largest cloud vendor
by revenue. Ariba combines industry-leading technology with a web-based trading
community to help companies discover, connect and collaborate with a global network
of partners – all in a cloud-based environment. With \$444 million in total revenue,
Ariba experienced 38.5 percent annual growth in 2011. Its business network recorded 62
percent organic growth in the same period.

27 "The cloud has profoundly changed the way people interact. The impact will be
28 even greater as enterprises connect and collaborate in new ways with their global
networks of customers and partners," said SAP Co-CEOs Bill McDermott and Jim
Hagemann Snabe. "Cloud-based collaboration is redefining business network

1 innovation, and we are catching this wave in the early stage of its evolution. The
2 addition of Ariba will create the business network of the future, deliver immediate value
3 to our customers and provide another solid engine for driving SAP's growth in the
4 cloud."

5 **Businesses to Benefit from Combination**

6 Industry experts estimate the cloud-based enterprise network and procurement
7 segment at a current size of \$5 billion in revenue. The Ariba network is the largest and
8 most global trading network, connecting and automating more than \$319 billion in
9 commerce transactions, collaborations, and intelligence among more than 730,000
10 companies. SAP's global customer base of more than 190,000 companies includes the
11 largest buyers and sellers in the world, offering great potential to increase the number of
12 participants, as well as the volume and types of transactions conducted through this
13 network. Already today 63% of the world's transaction revenue touches an SAP system.
14 SAP and Ariba will facilitate collaborative commerce within and between companies of
15 all sizes.

16 The combination of SAP's innovations and core applications with the Ariba
17 cloud-based network will create new business value for customers:

- 18 • Together, SAP and Ariba can deliver a truly end-to-end solution that enables
19 companies to achieve a closed-loop from source-to-pay, regardless of whether
20 they deploy in the cloud, on-premise or through a combination of both.
- 21 • Ariba's open network and SAP's integration expertise will facilitate
22 participation and extend the benefits of business collaboration to all companies,
23 on any system, from any provider.
- 24 • The Ariba network will benefit from the performance delivered by using SAP's
25 flagship in-memory platform SAP HANA.
- 26 • Relationship and transaction information from commerce activity in the Ariba
27 network together with SAP's leading analytics will provide real-time insights to
28 enable trading partners to discover, connect and collaborate more effectively.
- All SAP customers will be able to easily connect to the business network
through pre-built integration points.
- Through the combination of the business network procurement solutions from
Ariba and SAP, organizations can gain 360-degree business intelligence and
effectively demonstrate that spending activities, contracts, and supplier
interactions adhere to corporate compliance guidelines.

29 "In our personal lives, networks are playing an increasingly important role in
30 how we connect, share, and shop – bringing more insight and efficiency into everything
31 we do," said Bob Calderoni, CEO, Ariba. "Businesses are looking for the same
32 connectedness, insight, and efficiencies in the processes and collaboration with
33 customers, suppliers, and partners beyond the walls of their companies. By combining
34 Ariba's open global trading network and SAP's solutions and analytics, we are ushering
35 in a new era of business-to-business collaboration and driving new levels of
36 productivity."

37 Upon completion of the transaction, it is planned to consolidate all cloud-related
38 supplier assets of SAP under Ariba. The existing management team will continue to lead

1 Ariba, which will operate as an independent business under the name "Ariba, an SAP
2 company." The SAP Executive Board intends to nominate Ariba CEO Bob Calderoni to
3 the SAP Global Managing Board after closing of the transaction and subject to the
4 approval of the SAP Supervisory Board.

5 40. The \$45 per share price significantly undervalues Ariba. The Company has seen
6 substantial recent growth. Its share price has skyrocketed from \$22.12 on August 19, 2011 to \$39.70 on
7 May 7, 2012. On April 26, 2012, Ariba reported for its second quarter ended March 31, 2012,
8 subscription revenue of \$89.2 million, up 32% year-over-year, network revenue of \$45.4 million, up
9 59% year-over-year, total revenue of \$131.5 million, up 21% year-over-year, and non-GAAP EPS of
10 \$0.25 from continuing operations, up 34% year-over-year. Commenting on these results, defendant,
11 Board member and Ariba Chairman and CEO Calderoni stated that, "[a]s evidenced by our strong
12 quarterly results, Ariba continues to perform at a high level We are executing our strategy,
13 bringing to market new innovations and strategic partnerships that will make it even easier for buyers
14 and sellers to connect and collaborate more efficiently. The combination of these factors is
15 strengthening Ariba's position as the leader of the Networked Enterprise."

16 41. Ariba's EBITDA is projected to more than quadruple to \$125 million in the 12 months
17 through September 2012, according to analyst estimates compiled by *Bloomberg*. As a result, at least
18 one analyst set a price target for Ariba stock at \$50.00 per share.

19 42. With Ariba, SAP is now the leading aggressor in cloud M&A. However, its \$45 per
20 share offer represents just a 20% premium to Ariba's May 21, 2012 closing price. In December 2011,
21 SAP acquired SuccessFactors, another cloud-computing business, but paid a much higher 52%
22 premium.

23 43. While Ariba's shareholders are being cut out of the picture, the Company's management
24 is staying on board for the long term. Once the acquisition is finalized, Ariba will operate as a wholly
25 owned subsidiary of SAP. Upon consummation of the deal, Ariba's existing management team will
26 continue to lead Ariba, which will operate as an independent business under the name "Ariba, an SAP
27 company." Moreover, the SAP Executive Board intends to nominate defendant Calderoni to the SAP
28 Global Managing Board after the close of the transaction. Thus, in being retained by SAP, Ariba's
management gets the best of both worlds: they can cash out their equity holdings and remain in their

1 current positions without being subject to the hassles and filing requirements of running a publicly
2 traded company.

3 44. In the Merger Agreement, the Board created a playing field that is tilted in favor of SAP
4 by agreeing to at least three provisions in derogation of their fiduciary duties to Ariba's shareholders,
5 including:

- 6 • a "No Shop" provision that requires Ariba to discontinue any discussions with all other
7 potential acquirers and forbids Ariba from entering into new discussions, thus
8 precluding the Board from engaging in a fair process to sell the Company by seeking out
9 the best possible price for Ariba's shareholders as their fiduciary duties require; and
- 10 • a "Matching Rights" provision that requires Ariba to give SAP full information about
11 competing acquisition proposals within 24 hours and then allows SAP four days to
12 match any competing proposal, thus discouraging competing proposals; and
- 13 • a "Termination Fee" provision whereby Ariba has agreed to pay SAP a staggering
14 \$150,000,000 in the event Ariba receives a higher offer for its shareholders, despite the
15 no shop provision.

16 45. Acting on their own self-interest, defendants utilized a defective sales process that was
17 not designed to maximize shareholder value or protect the interests of Ariba shareholders, but rather
18 was designed to divert the Company's valuable assets to SAP. Each of the defendants has breached
19 their fiduciary duties of loyalty, due care, independence, candor, good faith and fair dealing, and/or has
20 aided and abetted such breaches. Rather than acting in the best interests of the Company's
21 shareholders, defendants spent substantial effort tailoring the structural terms of the Proposed
22 Acquisition to aggrandize their own personal interests and to meet the specific needs of SAP, which
23 efforts will eliminate the majority of the equity interest of Ariba's shareholders.

24 46. In essence, the Proposed Acquisition is the product of a hopelessly flawed process that
25 was designed to ensure the merger of Ariba and SAP, on terms preferential to SAP and defendants, and
26 detrimental to plaintiff and Ariba's shareholders. Plaintiff seeks to enjoin the Proposed Acquisition.

27 **THE INDIVIDUAL DEFENDANTS' FIDUCIARY DUTIES**

28 47. In any situation where the directors of a publicly traded corporation undertake a
transaction that will result in either (i) a change in corporate control or (ii) a break-up of the
corporation's assets, the directors have an affirmative fiduciary obligation to obtain the highest value
reasonably available for the corporation's shareholders, and if such transaction will result in a change of

1 corporate control, the shareholders are entitled to receive a significant premium. To diligently comply
2 with these duties, the directors may not take any action that:

- 3 (a) adversely affects the value provided to the corporation's shareholders;
4 (b) will discourage or inhibit alternative offers to purchase control of the corporation
5 or its assets;
6 (c) contractually prohibits them from complying with their fiduciary duties;
7 (d) will otherwise adversely affect their duty to search and secure the best value
8 reasonably available under the circumstances for the corporation's shareholders; and/or
9 (e) will provide the directors with preferential treatment at the expense of, or
10 separate from, the public shareholders.

11 48. In accordance with their duties of loyalty and good faith, the Individual Defendants, as
12 directors and/or officers of Ariba, are obligated to refrain from:

- 13 (a) participating in any transaction where the directors' or officers' loyalties are
14 divided;
15 (b) participating in any transaction where the directors or officers receive or are
16 entitled to receive a personal financial benefit not equally shared by the public shareholders of the
17 corporation; and/or
18 (c) unjustly enriching themselves at the expense or to the detriment of the public
19 shareholders.

20 49. Plaintiff alleges herein that the Individual Defendants, separately and together, in
21 connection with the Proposed Acquisition, violated the fiduciary duties owed to plaintiff and the other
22 public shareholders of Ariba, including their duties of loyalty, good faith, candor, due care and
23 independence, insofar as they stood on both sides of the transaction and engaged in self-dealing and
24 obtained for themselves personal benefits, including personal financial benefits, not shared equally by
25 plaintiff or the Class. As a result of the Individual Defendants' self-dealing and divided loyalties,
26 neither plaintiff nor the Class will receive adequate or fair value for their Ariba common stock in the
27 Proposed Acquisition.

28

1 50. Because the Individual Defendants have breached their duties of due care, loyalty and
2 good faith in connection with the Proposed Acquisition, the burden of proving the inherent or entire
3 fairness of the Proposed Acquisition, including all aspects of its negotiation, structure, price and terms,
4 is placed upon the Individual Defendants as a matter of law.

5 **CAUSE OF ACTION**

6 **Claim for Breach of Fiduciary Duties and Aiding and Abetting**

7 51. Plaintiff repeats and realleges each allegation set forth herein.

8 52. The Individual Defendants, aided and abetted by the Company and SAP, have violated
9 their fiduciary duties of care, loyalty, candor, good faith and independence owed to the public
10 shareholders of Ariba and have acted to put their personal interests ahead of the interests of Ariba's
11 shareholders.

12 53. By the acts, transactions and courses of conduct alleged herein, defendants, individually
13 and acting as a part of a common plan, are attempting to unfairly deprive plaintiff and other members of
14 the Class of the true value of their investment in Ariba.

15 54. The Individual Defendants have violated their fiduciary duties by entering into the
16 Proposed Acquisition without regard to the fairness of the transaction to Ariba's shareholders. Ariba
17 and SAP aided and abetted the Individual Defendants' breaches of fiduciary duties owed to plaintiff and
18 the other holders of Ariba stock.

19 55. As demonstrated by the allegations above, the Individual Defendants failed to exercise
20 the care required, and breached their duties of loyalty, good faith, candor and independence owed to the
21 shareholders of Ariba because, among other reasons, they failed to ensure a fair process and
22 maximization of shareholder value.

23 56. Because the Individual Defendants dominate and control the business and corporate
24 affairs of Ariba, and are in possession of private corporate information concerning Ariba's assets,
25 business and future prospects, there exists an imbalance and disparity of knowledge and economic
26 power between them and the public shareholders of Ariba which makes it inherently unfair for them to
27 pursue any proposed transaction wherein they will reap disproportionate benefits to the exclusion of
28 maximizing stockholder value.

1 E. Rescinding, to the extent already implemented, the Merger Agreement or any of the
2 terms thereof;

3 F. Awarding plaintiff the costs and disbursements of this action, including reasonable
4 attorneys' and experts' fees; and

5 G. Granting such other and further equitable relief as this Court may deem just and proper.

6 DATED: May 23, 2012

ROBBINS GELLER RUDMAN
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18 Attorneys for Plaintiff

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